

## Income Statement

*In 000 MKD*

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.719.109	1.881.124	109
1a	Revenues from domestic market	779.974	847.973	109
1b	Revenues from foreign markets	939.135	1.033.151	110
2	Cost of goods sold	863.514	993.225	115
3	<b>Gross Profit</b>	<b>855.595</b>	<b>887.899</b>	<b>104</b>
4	Administrative Costs	74.498	68.088	91
5	Sales and Marketing Cost	544.276	527.717	97
6	Provisions	0	0	0
7	Other operating revenues	47.035	53.233	113
8	Impairment and Other operating Costs	73.206	132.520	181
9	<b>Operating profit</b>	<b>210.650</b>	<b>212.807</b>	<b>101</b>
10	Total Financial Revenue	592	0	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	592	0	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	9.867	7.073	72
11a	Financial expenses from interests and exchange rate losses	9.867	7.073	72
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>201.375</b>	<b>205.734</b>	<b>102</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>201.375</b>	<b>205.734</b>	<b>102</b>
15	Corporate tax	17.012	14.717	87
16	<b>Net profit</b>	<b>184.363</b>	<b>191.017</b>	<b>104</b>
17	Net profit minority shareholders	3	5	167
18	<b>Net profit Majority shareholders</b>	<b>184.360</b>	<b>191.012</b>	<b>104</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>184.360</b>	<b>191.012</b>	<b>104</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.719.109	1.881.124	109
2	Other operating revenues	47.035	53.233	113
3	Changes in inventories of finished goods and work in progress	4.778	38.179	799
4	Cost of trading goods sold	223.716	402.533	180
5	Cost of consumed materials and other supplies	449.245	428.998	95
6	Cost of materials, spare parts and other inventory sold	17.353	10.823	62
7	Services	190.137	181.729	96
8	Other Expenditures	199.561	181.134	91
9	Service costs	320.662	340.210	106
10	Amortization And Depreciation	88.302	91.065	103
11	Impairment losses of Non-current assets	234	5.448	2.328
12	Impairment losses of current assets	7.388	1.779	24
13	Provisions	0	0	0
14	Other operating expenses	63.674	116.010	182
15	<b>Operating profit</b>	<b>210.650</b>	<b>212.807</b>	<b>101</b>