

## Income statement

*In 000 MKD*

	Position	Previous Period		Current Period		Indexes	Indexes
		Year to date	Quarter	Year to date	Quarter	current year / previous year	current quarter / previous quarter
1	Sales revenues	4.891.452	1.600.857	5.142.877	1.723.781	105	108
1a	Revenues from domestic market	2.072.249	693.544	2.267.628	737.629	109	106
1b	Revenues from foreign markets	2.819.203	907.313	2.875.249	986.152	102	109
2	Cost of goods sold	2.518.449	846.981	2.610.095	890.262	104	105
3	<b>Gross profit</b>	<b>2.373.003</b>	<b>753.876</b>	<b>2.532.782</b>	<b>833.519</b>	<b>107</b>	<b>111</b>
4	Other operating revenues	235.440	106.503	128.414	27.257	55	26
5	Other operating expenses	2.104.493	695.243	2.163.232	686.434	103	99
6	<b>Operating profit / loss</b>	<b>503.950</b>	<b>165.136</b>	<b>497.964</b>	<b>174.342</b>	<b>99</b>	<b>106</b>
7	Financial revenues	8.147	4.073	2.093	19	26	0
8	Financial expenses	40.141	16.131	34.435	12.904	86	80
9	<b>Profit / loss from ordinary activities before taxation</b>	<b>471.956</b>	<b>153.078</b>	<b>465.622</b>	<b>161.457</b>	<b>99</b>	<b>105</b>
10	Corporate tax	36.938	9.228	41.743	13.191	113	143
11	<b>Net profit / loss</b>	<b>435.018</b>	<b>143.850</b>	<b>423.879</b>	<b>148.266</b>	<b>97</b>	<b>103</b>
12	Net profit minority shareholders	25	0	11	4	44	0
13	<b>Net profit / loss for the accounting period</b>	<b>434.993</b>	<b>143.850</b>	<b>423.868</b>	<b>148.262</b>	<b>97</b>	<b>103</b>

Analysis of the operating profit by nature of costs							
	Position	Previous Period		Current Period		Indexes	Indexes
		Year to date	Quarter	Year to date	Quarter	current year / previous year	current quarter / previous quarter
1	Sales revenues	4.891.452	1.600.857	5.142.877	1.723.781	105	108
2	Other operating revenues	235.440	106.503	128.414	27.257	55	26
3	Purchase value of sold goods and services	-687.224	-234.493	-669.905	-212.312	97	91
4	Changes in inventories of finished goods and work in progress	-7.271	-62.230	23.245	3.108	-320	-5
5	Cost of materials and services	-1.269.002	-369.088	-1.362.445	-395.563	107	107
6	Depreciation and amortisation	-252.262	-81.223	-257.292	-84.345	102	104
7	Labour costs	-956.527	-304.342	-1.035.830	-356.906	108	117
8	Provision for impaired trade receivables	-33.619	-11.805	-31.805	-16.223	95	137
9	Other costs and services	-1.142.815	-359.089	-1.232.833	-451.417	108	126
10	Other operating expenses	-274.222	-119.954	-206.462	-63.038	75	53
11	<b>Operating profit / loss</b>	<b>503.950</b>	<b>165.136</b>	<b>497.964</b>	<b>174.342</b>	<b>99</b>	<b>106</b>