

## Income Statement

In 000 MKD

	Position	Previous Period	Current Period	Indexes
		Year to date	Year to date	current year / previous year
1	Sales revenues	8.929.100	9.449.288	106
1a	Revenues from domestic market	3.139.042	3.339.917	106
1b	Revenues from foreign markets	5.790.058	6.109.371	106
2	Cost of goods sold	4.880.147	5.179.611	106
3	<b>Gross Profit</b>	<b>4.048.953</b>	<b>4.269.677</b>	<b>105</b>
4	Administrative Costs	322.495	381.334	118
5	Sales and Marketing Cost	2.519.572	2.669.365	106
6	Provisions	0	0	0
7	Other operating revenues	296.936	236.733	80
8	Impairment and Other operating Costs	500.450	307.433	61
9	<b>Operating profit</b>	<b>1.003.372</b>	<b>1.148.278</b>	<b>114</b>
10	Total Financial Revenue	0	0	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	0	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	13.185	14.360	109
11a	Financial expenses from interests and exchange rate losses	13.185	14.360	109
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>990.187</b>	<b>1.133.918</b>	<b>115</b>
13	Net Profit from Discontinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>990.187</b>	<b>1.133.918</b>	<b>115</b>
15	Corporate tax	142.671	144.688	101
16	<b>Net profit</b>	<b>847.516</b>	<b>989.230</b>	<b>117</b>
17	Net profit minority shareholders	33	28	85
18	<b>Net profit Majority shareholders</b>	<b>847.483</b>	<b>989.202</b>	<b>117</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>847.483</b>	<b>989.202</b>	<b>117</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	8.929.100	9.449.288	106
2	Other operating revenues	296.936	236.733	80
3	Changes in inventories of finished goods and work in progress	128.058	12.675	10
4	Cost of trading goods sold	1.555.100	1.635.918	105
5	Cost of consumed materials and other supplies	2.304.339	2.338.387	101
6	Cost of materials, spare parts and other inventory sold	44.690	57.689	129
7	Services	712.828	741.929	104
8	Other Expenditures	849.360	877.617	103
9	Service costs	1.930.367	2.084.562	108
10	Amortization And Depreciation	544.618	618.317	114
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	561	0	0
13	Provisions	0	0	0
14	Other operating expenses	408.859	195.999	48
15	<b>Operating profit</b>	<b>1.003.372</b>	<b>1.148.278</b>	<b>114</b>