

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.390.188	1.434.972	103
1a	Revenues from domestic market	537.706	576.917	107
1b	Revenues from foreign markets	852.482	858.055	101
2	Cost of goods sold	710.778	776.607	109
3	<b>Gross Profit</b>	<b>679.410</b>	<b>658.365</b>	<b>97</b>
4	Administrative Costs	74.498	68.088	91
5	Sales and Marketing Cost	421.828	398.646	95
6	Provisions	0	0	0
7	Other operating revenues	24.666	27.127	110
8	Impairment and Other operating Costs	30.825	38.260	124
9	<b>Operating profit</b>	<b>176.925</b>	<b>180.498</b>	<b>102</b>
10	Total Financial Revenue	2	0	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	2	0	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	6.204	5.326	86
11a	Financial expenses from interests and exchange rate losses	6.204	5.326	86
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>170.723</b>	<b>175.172</b>	<b>103</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>170.723</b>	<b>175.172</b>	<b>103</b>
15	Corporate tax	7.464	7.746	104
16	<b>Net profit</b>	<b>163.259</b>	<b>167.426</b>	<b>103</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>163.259</b>	<b>167.426</b>	<b>103</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>163.259</b>	<b>167.426</b>	<b>103</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.390.188	1.434.972	103
2	Other operating revenues	24.666	27.127	110
3	Changes in inventories of finished goods and work in progress	37.738	38.901	103
4	Cost of trading goods sold	95.324	141.626	149
5	Cost of consumed materials and other supplies	391.979	402.519	103
6	Cost of materials, spare parts and other inventory sold	15.603	8.794	56
7	Services	129.247	123.094	95
8	Other Expenditures	317.201	295.262	93
9	Service costs	214.981	236.354	110
10	Amortization And Depreciation	82.417	85.254	103
11	Impairment losses of Non-current assets	0	5.448	0
12	Impairment losses of current assets	7.388	401	5
13	Provisions	0	0	0
14	Other operating expenses	21.527	21.750	101
15	<b>Operating profit</b>	<b>176.925</b>	<b>180.498</b>	<b>102</b>