

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.788.360	5.143.211	107
1a	Revenues from domestic market	1.859.892	1.985.444	107
1b	Revenues from foreign markets	2.928.468	3.157.767	108
2	Cost of goods sold	2.789.707	3.110.734	112
3	<b>Gross Profit</b>	<b>1.998.653</b>	<b>2.032.477</b>	<b>102</b>
4	Administrative Costs	256.251	256.076	100
5	Sales and Marketing Cost	1.183.000	1.214.590	103
6	Provisions	0	0	0
7	Other operating revenues	161.440	226.649	140
8	Impairment and Other operating Costs	141.260	170.109	120
9	<b>Operating profit</b>	<b>579.582</b>	<b>618.351</b>	<b>107</b>
10	Total Financial Revenue	603	12.743	2.113
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	603	12.743	2.113
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	4.477	10.528	235
11a	Financial expenses from interests and exchange rate losses	4.477	10.528	235
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>575.708</b>	<b>620.566</b>	<b>108</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>575.708</b>	<b>620.566</b>	<b>108</b>
15	Corporate tax	50.096	55.380	111
16	<b>Net profit</b>	<b>525.612</b>	<b>565.186</b>	<b>108</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>525.612</b>	<b>565.186</b>	<b>108</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>525.612</b>	<b>565.186</b>	<b>108</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.788.360	5.143.211	107
2	Other operating revenues	161.440	226.649	140
3	Changes in inventories of finished goods and work in progress	106.013	15.379	15
4	Cost of trading goods sold	539.695	619.841	115
5	Cost of consumed materials and other supplies	1.496.974	1.494.200	100
6	Cost of materials, spare parts and other inventory sold	37.661	34.128	91
7	Services	362.745	396.183	109
8	Other Expenditures	834.262	803.359	96
9	Service costs	803.127	939.465	117
10	Amortization And Depreciation	314.019	359.744	115
11	Impairment losses of Non-current assets	11	138	1.255
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	87.737	119.830	137
15	<b>Operating profit</b>	<b>579.582</b>	<b>618.351</b>	<b>107</b>