

KEY FINANCIAL INDICATORS*(In 000 MKD)*

	Amount	Amount	Index
	2018	2017	18/17
Total Revenues	10.087.049	9.423.978	107,04
Sales	9.783.286	9.094.716	107,57
Gross Profit	4.428.951	4.058.314	109,13
Earnings before interest, taxes, depreciation and amortization (EBITDA)	1.555.517	1.413.337	110,06
Operating Profit	982.749	912.245	107,73
Profit Before Tax	968.766	907.754	106,72
Net Profit	862.411	809.277	106,57
Total Assets	11.972.276	11.317.535	105,79
Equity	9.345.291	8.876.070	105,29
Net Cash Flow	219.422	(63.249)	-
Investments in Assets (PPE&IA)	1.081.737	861.420	125,58
Average Number of Employees	1.927	1.771	108,81
Sales per Employee	5.077	5.135	98,86
Current Ratio	2,45	2,57	95,33
Long-term Debt	3,0%	3,0%	99,78
ROE Return on Equity	9,23	9,12	101,21
EPS Basic Earnings per Share (In MKD)	571,3	571,3	100,00
DPS Net Dividend per Share (In MKD)	272,00	243,00	111,93
Total Number of Shares	1.431.353	1.431.353	100,00
1 EUR/1 MKD (Average)	61,5111	61,5743	99,90

FINANCIAL HIGHLIGHTS*(In 000 EUR)*

	Amount	Amount	Index
	2018	2017	18/17
Total Revenues	163.987	153.051	107,15
Sales	159.049	147.703	107,68
EBITDA	25.288	22.953	110,17
EBIT Earning Before Interest and Taxes	15.977	14.815	107,84
Net Profit	14.020	13.143	106,68
EPS Earnings per Share	9,29	9,28	100,10